



2023 Turf Programs for the Commercial Landscaping Industry

KUBOTA TURF PROGRAMS

FOR LAWN-CARE PROFESSIONALS



There is no better way to purchase turf equipment.
Build your reputation with dependable commercial mowers from Kubota.



KUBOTA TURF PROGRAMS

Our programs are designed with lawn-care professionals in mind. Saving money with our Fleet Programs or providing Loaners through our Ever-Go Program are just a few ways we want to partner with you to make your business more successful.

Kubota's Lineup of Turf Programs:

> KUBOTA FLEET PROGRAM

> EVER-GO LOANER PROGRAM

> FINANCING WITH KUBOTA

> SEASONAL PAYMENT OPTIONS

> KUBOTA LEASING OPTIONS

> KTAC INSURANCE

> ORANGE PROTECTION PROGRAM





KUBOTA FLEET PROGRAM

Purchasing Kubota Turf Equipment is Now More Rewarding than Ever Before.

- > Kubota's Fleet program is designed for commercial customers of all sizes, making them eligible for a fleet discount with the purchase of just ONE unit.*
- > **Qualifications:** Customer must qualify as commercial user by giving one of the following:
 - > Standard Qualification: Picture of truck and trailer or business card required.
 - > Premium Qualification: Any customer that purchases between 2-6 qualifying mowers.
 - > Elite Qualification: Any customer that belongs to a National Association of Landscape Professionals (NALP) or Professional Grounds Maintenance Society (PGMS) with valid membership card OR purchases 7+ qualifying units.
- > Greater discounts are available with additional equipment purchases.** See table below for examples.
- > Kubota will also take into consideration your previous Kubota purchases in the last 365 days for all tier level qualification.**

THE MORE YOUR BUSINESS GROWS, THE MORE YOU SAVE!

ELIGIBLE EQUIPMENT	STANDARD 1 UNIT	PREMIUM 2-6 UNITS	ELITE 7+ UNITS
W (21")	\$50	\$50	\$50
W (36"-52")	\$250	\$350	\$400
Z400 ALL	\$500	\$650	\$800
SZ ALL	\$600	\$750	\$1,000
Z700 ALL	\$600	\$750	\$1,000
ZG200 / ZG300	\$600	\$750	\$1,000
ZD1000	\$600	\$750	\$1,000
ZD1200	\$900	\$1,200	\$1,400
ZD1500	\$1,400	\$1,750	\$2,000
F SERIES ALL	\$1,900	\$2,000	\$2,200
IMPLEMENTS / ACCESSORIES***	5%	10%	15%

See your participating dealer for qualifying details. *Only Attachments and Accessories purchased with the wholegoods qualify for these discounts. Kubota Tractor Corporation reserves the right to change the stated terms without notice.

Kubota is Proud to be a Member of NALP and PGMS, which are Committed to the Success of Landscape and Lawn-Care Professionals. All NALP & PGMS members are qualified for **ELITE fleet discount levels.**



The National Association of Landscape Professionals (NALP) is the trade association for the landscape industry, representing the voice of more than 100,000 landscape professionals.

EVER-GO LOANER PROGRAM



Kubota understands that when a machine goes down, the work doesn't stop. That is why our Dealers have demo and loaner units to keep you EVER GOing.

Here's How it Works:

- › Interested in Kubota Commercial Mower? Contact your local dealer and schedule a demo!
- › If your Kubota mower ever goes down due to a warranty covered repair, your local servicing dealer can provide you with a comparable loaner unit until your mower is ready to go. This is to help ensure that you keep mowing and never miss a beat! Contact your local participating dealer for more details. Subject to availability. Dealer participation may vary.



FINANCING WITH KUBOTA

About Kubota Credit Corporation:

Since 1982 Kubota customers have been offered a wide range of financing options through Kubota Credit Corporation (KCC).

CUSTOMERS ARE KCC'S NUMBER ONE PRIORITY

Through our national dealer network, KCC offers excellent service and competitive advantages through:

- > 0% interest rate options
- > Simplified payment programs
- > Fast credit approvals
- > Knowledgeable specialists

EASY TO GET STARTED

For expert and confidential help with our equipment financing, contact your local Kubota Dealer.

SEASONAL PAYMENT OPTIONS

Benefits of Kubota Seasonal Payment Options:

Along with promotional financing through Kubota Credit Corporation U.S.A. ("KCC")*, now you can get seasonal payment options.

- > Structure payments per your business needs.
- > You may skip up to 6 payments in a given year to fit your yearly business cycles.
- > Available to commercial customers only.

Available to commercial customers only including R&I – Golf Courses, Hotels, Contractors, Industrial, Business Property Management, Custom Operator, Nursery. Residential, Farm, or Governmental agency do not qualify.

EXAMPLE OF KUBOTA SEASONAL PAYMENT OPTIONS

SAMPLE PAYMENT OPTIONS	
MODEL	Z726XKW-3-60
AMOUNT FINANCED	\$12,899
RATE	0%*
TERM	48 Months*
ADJUSTED MONTHLY SEASONAL PAYMENTS	
NOVEMBER-FEBRUARY	\$0*
MARCH-OCTOBER	\$403

*The rate and term are for illustrative purposes only. Rates, amount down, and monthly payments per \$1000 financed will vary. See your participating dealer for current rates and terms. Kubota Tractor Corporation reserves the right to change the stated terms without notice. Financing is available through Kubota Credit Corporation U.S.A., subject to credit approval. Some exceptions apply.

KUBOTA LEASING OPTIONS

Benefits of the Kubota Leasing Program:*

When it comes to equipment acquisition, many businesses choose to lease. It's fast, easy and can benefit your bottom line.

Here's How:

1 Keep Your Fleet Fresh

Easily replace equipment every two to three years with no trade in hassles. Get the latest Kubota products and take advantage of advanced features and technology.

2 You get New Kubota Equipment at a Low Monthly Cost

Leasing provides use of the equipment at a low monthly cost with flexible structures. So, you pay as you use the equipment, not all at once..

3 Leasing Covers 100% of Your Costs to Acquire

Soft costs such as shipping, taxes, Kubota Extended Warranty, and other fees can be included in the leased amount.

4 You May Qualify for Additional Tax Benefits

You may be able to deduct monthly lease payments on true leases as an operating expense..

How to Get a Quote:

- › Contact your authorized Kubota Dealer for exact pricing.

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Financing is available through Kubota Credit Corporation U.S.A., subject to credit approval. Some exceptions apply. Consult your tax specialist for tax benefits.





KTAC INSURANCE

Benefits of Insuring your Kubota Fleet with KTAC:

Kubota's reputation for quality likely made your equipment purchase decision an easy one. Now let us take your confidence in Kubota to the next level with Kubota-Endorsed Property Damage Insurance. After all, who knows the value of your Kubota better than the company that engineered it with the quality you've come to trust? Protect your Kubota through Kubota Tractor Acceptance Corporation (KTAC) and ensure your peace of mind.

Since 2007, over 1 million pieces of equipment have been covered through KTAC Insurance Agency.

Our number of loyal customers has increased significantly due to our competitive rates and an understanding of the Kubota line of products. KTAC Insurance Agency provides the same quality, innovation, and value customers expect from Kubota.

Program Highlights:

- › Broader protection than most homeowner policies
- › Low \$250 deductible available
- › Competitive rates
- › Include your premium with retail installment contract or purchase an annual policy.
- › Coverage Includes (but is not limited to): Theft, Fire, Glass Breakage, Falling Objects, Collision, Hail, Tornado, Hurricane, Flood, Vandalism, Roll-Over, Infestation, and Water Damage.

Exclusions include (but not limited to): Loss or damage by Fraudulent Activities, Government Action or Seizure by Government Authority, Mechanical Breakdown, Wear and Tear, Nuclear Accidents, War, Terrorism.



ORANGE PROTECTION PROGRAM

Protection. Productivity. Peace of Mind.

The Kubota Orange Mower Protection Program gives you the opportunity to extend your mower coverage, without interruption, by one or two years.

Program Benefits:*

- Official Kubota Program: Administered directly by Kubota
- Financing: Available if purchased in conjunction with an eligible mower and can be financed at 0%*
- Investment Protection: Extends both the Basic and Powertrain coverage (if applicable)
- No Deductible: Helps manage your budget
- Comprehensive Coverage: Same conditions, inclusions and exclusions of the Kubota Limited Warranty apply to the Extended Warranty
- Fully Transferable: Coverage stays with the mower for the purchased duration
- Flexibility: Can be purchased any time prior to the expiration of the original Kubota Limited warranty

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Financing is available through Kubota Credit Corporation U.S.A., subject to credit approval. Some exceptions apply.



ORANGE PROTECTION PROGRAM

MAXIMIZE YOUR PRODUCTIVITY AND PEACE OF MIND » BEYOND THE ORIGINAL WARRANTY

Your decision to purchase a Kubota is a good investment, given the quality, innovation and value of Kubota products.

Included with your purchase is the Kubota Limited Warranty which covers your tractor for one to four years, depending on your model and application.*


THE KUBOTA ORANGE PROTECTION PROGRAM OFFERS AN EXTENDED WARRANTY THAT WILL ALLOW YOU TO COVER YOUR TRACTOR AN ADDITIONAL ONE OR TWO YEARS DEPENDING ON YOUR MODEL AND APPLICATION.*

SIMPLICITY

The Orange Protection Program is designed to keep you productive in the unfortunate event of a defect in material or workmanship after the expiration of the Kubota Limited Warranty.

- No deductible for covered repairs
- Sold and serviced by your Authorized Kubota Extended Warranty Dealer
- Administered by Kubota Tractor Corporation
- Same conditions, inclusions and exclusions of the Kubota Limited Warranty apply to the Extended Warranty

(Note: bucket teeth, bucket cutting edges, tracks, tires and emissions are not covered under the Extended Warranty. Separate Extended Warranty Hour Limitations may apply.)



EXTENDED WARRANTY FOR KUBOTA PRODUCTS

EXAMPLE*	1ST YEAR	2ND YEAR	3RD YEAR	4TH YEAR
Original Coverage	Basic Engine Only (2000 hrs)			
1 Year Extended Warranty	Basic Engine Only	Extended Warranty (2000 hrs)		
2 Year Extended Warranty	Basic Engine Only	Extended Warranty (3000 hrs)	Extended Warranty (4000 hrs)	

EXAMPLES OF COVERAGE PERIODS

EXAMPLE*	1ST YEAR	2ND YEAR	3RD YEAR	4TH YEAR	5TH YEAR
Original Coverage	Basic (2000 hrs)	Powertrain (3000 hrs)			
1 Year Extended Warranty	Basic Powertrain	Extended Warranty (3000 hrs)	Extended Warranty (4000 hrs)		
2 Year Extended Warranty	Basic Powertrain	Extended Warranty (4000 hrs)	Extended Warranty (5000 hrs)	Extended Warranty (6000 hrs)	

EXAMPLE*	1ST YEAR	2ND YEAR	3RD YEAR	4TH YEAR	5TH YEAR
Original Coverage	Basic (1800 hrs)	Powertrain (2000 hrs)			
1 Year Extended Warranty	Basic Powertrain	Extended Warranty (2200 hrs)	Extended Warranty (2750 hrs)		
2 Year Extended Warranty	Basic Powertrain	Extended Warranty (3000 hrs)	Extended Warranty (3500 hrs)	Extended Warranty (4000 hrs)	

*ABOVE STATED AND EXAMPLE COVERAGE PERIODS: Terms, Coverage Specifics, Length of Coverage and Hour Limitations vary and depend on Model and Application. See Your Authorized Kubota Dealer for Detailed Information About the Program.

FINANCING

The Kubota Orange Protection Program can be financed through Kubota Credit Corporation U.S.A., if the extended warranty is purchased at the same time as the tractor. Consult your dealer for details.

TRANSFERABILITY


The Kubota Orange Protection Program is fully transferable if you sell your tractor. It stays with the machine for the purchased duration.

TIMING

The Orange Protection Program can be purchased any time prior to the expiration of the original Basic warranty, e.g. up to one year after date of retail purchase for SSV and up to two years after date of retail purchase for most tractors. (Please check with your dealer for applicability.)

PRICING AND AVAILABILITY

The Orange Protection Program is available exclusively from your Authorized Kubota Extended Warranty Dealer. Please contact your dealer for pricing, model applicability and other program details.



Ask your Kubota Dealer for a Kubota Orange Protection Extended Warranty Program Brochure

Kubota Tractor Corporation reserves the right to change the stated specifications without notice. This brochure is for descriptive purposes only, and reasonable efforts were used to set forth the contained information; some items shown may be optional and some products shown may not be available at all dealerships. Kubota disclaims all representations and warranties, express or implied, or any liability from the use of this brochure. For complete warranty, safety, and product information, consult your local Kubota dealer and the operator's manual. For your safety, Kubota strongly recommends the use of a Rollover Protective Structure (ROPS) and seat belt in almost all applications. This brochure is intended for the United States and US territories only. For information regarding Kubota products or services outside these areas, see Kubota Corporation's global web site. Kubota does not provide parts, warranty or service for any Product which is re-sold or retailed in any country other than the country for which the Product(s) were designed or manufactured.

Programs mentioned in this brochure expire 12/31/2023, KFPG-4/2022 KUBOTA FLEET PROGRAMS GUIDE – 77700-10386 | © 2023 Kubota Tractor Corporation.